## **Review last class (lesson 4):**

## Journal Entry #4 Social Conflict

Take a few minutes and try to think of a situation where you have had a conflict with a friend or family member. Describe the situation and determine if the person's behavior was caused by something within the other person (Ex. they lied to you because they're dishonest) or by something external to the person (Ex. they lied because they had to in order to avoid getting in trouble with the police).

Finished up social psychology group pressure and conformity experiments. 15 min. Present experiment to class.

Attribution Theory: People generally attribute other's behaviors as arising from two sources: either from an internal disposition, or as a result of external circumstances.

Behaviour that is thought to result from a person's internal disposition (personality) is an example of: <u>Dispositional Attribution</u>

Behaviour that is thought to result from an outside event or circumstance is an example of: <u>Situational Attribution</u>

Discussed the Fundamental Attribution Error and how it may influence your relationships with others.

Completed handout "18:1 Social Thinking"

## **<u>Today's Class:</u>** (Lesson 5) Social Psychology – How we think about, influence, and relate to one another.

Journal entry #5 Social influence -Attitude https://www.youtube.com/watch?v=lluoIVLR4D4

Is attitude that powerful? Is it true that if you act like it first you will become it?

1<sup>st</sup> block, complete assignment on Fundamental attribution error. Posted on my teacher web site. <u>http://trentpontalti.weebly.com/psychology-12.html</u>

## 2<sup>nd</sup> block

Read pages 726-730 in text and provide written answers to the following questions on a piece of lined paper. Submit to teacher for marking by the end of class.

- 1.) Give an example from your own life explaining how attitude can affect actions.
- 2.) Explain how you might utilize "the foot in the door" phenomenon to make adjustments to your own or another's behavior.
- 3.) Why is it that simply playing the role of a caring person may actually turn you into a more caring person? Use information from the text to back up your statements.
- 4.) What is Cognitive Dissonance and how does it possibly influence changes in a person's behavior?

Extra time Reading in text pages 730-742