

Review last class (lesson 5):

Journal entry #5 Social influence -Attitude

<https://www.youtube.com/watch?v=lluoIVLR4D4>

Is attitude that powerful? Is it true that if you act like it first you will become it?

Complete assignment on Fundamental attribution error. Posted on my teacher web site.

Read pages 726-730 in text and provide written answers to the following questions on a piece of lined paper. Submit to teacher for marking by the end of class.

- 1.) Give an example from your own life explaining how attitude can affect actions.
- 2.) Explain how you might utilize "the foot in the door" phenomenon to make adjustments to your own or another's behavior.
- 3.) Why is it that simply playing the role of a caring person may actually turn you into a more caring person? Use information from the text to back up your statements.
- 4.) What is Cognitive Dissonance and how does it possibly influence changes in a person's behavior?

Extra time Reading in text pages 730- 742

Today's Class: (Lesson 6)

Social Psychology – How we think about, influence, and relate to one another.

Attitude and Cognitive dissonance

Power point slides

Journal Entry #6 Stanford Prison Experiment

https://www.youtube.com/watch?v=L_LKzEqIPto

What stood out to you? Why? (Try to understand why this stood out to you) Response?

On a separate piece of lined paper answer the following questions:

1. Explain how the guards and prisoners playing a role may have affected their attitudes.
2. Explain how the guards or the prisoners in this experiment may have experienced cognitive dissonance and what they did to resolve it.

Class Discussion:

Does school force us to act, think, and behave in certain ways?

If we do not conform what are the consequences, if we conform what are the consequences?

Are there things that we are pressured to do (social pressures) that are not actually good for us?

How do we resolve the cognitive dissonance that results? (what do we do to make ourselves feel better)

Does our social situation (environment) ultimately determine more of who we are?

